

COMPETITION AND EFFICIENCY IN PUBLIC PROCUREMENT

HELSINKI MAY 6, 2025

ORGANIZERS:

HANKEN, AALTO, UNIVERSITY OF TURKU AND UNIVERSITY OF LAPLAND

Workshop venue: HUONE Kaivopiha, Mannerheimintie 3, Helsinki. [Instructions to find the location](#)

Contact for questions: Joosua Virtanen, joosua.virtanen@hanken.fi

PROGRAM

08:30-09:00: Morning coffee, complimentary

Research workshop on competition and efficiency in public procurement 09:00 – 12:00

Note: participation on-site only

Chair: Ari Hyytinen, Hanken School of Economics

09:00-09:30: Paola Valbonesi, University of Padova, *“Public Procurement and the Risk of Severe Weather Events”*

Discussant: Otto Toivanen, Aalto University

09:30-10:00: Saso Polanec, University of Ljubljana, *“Trade frictions in European public procurement”*

Discussant: Vesa-Heikki Soini, Hanken School of Economics

10:00-10:30: Joosua Virtanen, Hanken School of Economics, *“Detecting Favoritism in Public Procurement”*

Discussant: Viteslav Titl, Utrecht University

10:30-11:00: Coffee break

11:00-11:30: Janne Tukiainen, University of Turku, *“Entry barriers in public procurement: Evidence from conjoint survey experiment”*

Discussant: Sofia Lundberg, University of Umeå

11:30-12:00: Tuomo Virkola / Matti Sarvimäki / Hanna Pesola, *“Randomization as an Incentive Device: Evidence from Public Procurement of Immigrant Integration Services”*

Discussant: Kirsi-Maria Halonen, University of Lapland

12:00-13:30: Lunch, complimentary

Policy workshop on competition and efficiency in public procurement 13:30 – 17:00

Note: participation on-site or online (link sent separately)

Afternoon part I: 13:30 - 15:30

What are key policy lessons from recent academic research on public procurement?

Chair: Otto Toivanen / Aalto University

13:30-13:50: Viteslav Titl, Utrecht University, *"The one and only: Single bidding in public procurement"*

13:50-14:00: Questions & discussion

14:00-14:20: Sofia Lundberg, University of Umeå, *"Assurance of quality"*

14:20-14:30: Questions & discussion

14:30-14:50: Jan Jääskeläinen, Finnish Competition and Consumer Authority, *"Implementing better procurement policies in practice"*

14:50-15:00: Questions & discussion

15:00-15:30: Coffee break, complimentary

Afternoon part II: 15:30-17:00

How can procurement outcomes be improved in Finland?

Chair: Ari Hyytinen

15:30-15:50: Olli Hyvärinen, Ministry of Employment and the Economy, *"Ongoing policy reforms of public procurement in Finland"*

15:50-16:10: Kirsi-Maria Halonen, University of Lapland, *"Efficiency in public procurement judicial review"*

16:10-16:30: Olli-Juhani Piri, Ministry of Finance, *"Public procurement data infrastructure"*

16:30-16:50: Janne Tukiainen, University of Turku, *"Competition and efficiency in public procurement"*

16:50-17:00: Questions & discussion

Dinner for speakers and discussants (invite sent separately): 18:30